

pharmacy chain. It fills more than one billion prescriptions per year and has about 7,200 locations in 41 states, Puerto Rico, and the District of Columbia. New stores average about 11,500 square feet.

tors own 1.1% of common stock. (3/11 proxy). CEO & President: Larry J. Merlo. Inc.: DE. Addr.: One CVS Drive, Woonsocket, RI 02895. Tel.: 401-765-1500. Web: www.cvs.com.

ANNUAL RATES Past Est'd '09-'11 Past of change (per sh) 10 Yrs. 5 Yrs. to '14-'16 11.5% 12.5% 12.5% 10.5% 12.5% 15.0% Sales "Cash Flow" 10.5% 10.0% Earnings Dividends 11 0% 21.5% Book Value 18 5% 22 5% 6.0%

2419.0 6321.0

 $1\overline{2300.0}$ $1\overline{1070.0}$

Debt Due

Current Liab.

Other

1405.0 5603.0

806.0 6780.0

11956.0

Cal-	QUARTERLY SALES (\$ mill.)				Full
endar	Mar.Per	Jun.Per	Sep.Per	Dec.Per	Year
2009	23394	24871	24642	25822	98729
2010	23760	24007	23875	24771	96413
2011	25695	26414	26674	28317	107100
2012	30000	30400	30700	31150	122250
2013	31650	32000	32350	32900	129000
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.Per	Jun.Per	Sep.Per	Dec.Per	Year
2009	.55	.65	.65	.78	2.63
2010	.60	.65	.65	.80	2.69
2011	.57	.65	.70	.89	2.80
2012	.64	.75	.85	1.06	3.30
2013	.75	.85	1.00	1.20	3.80
Cal-	QUARTERLY DIVIDENDS PAID B				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2008	.060	.060	.069	.069	.26
2009	.076	.076	.076	.076	.30
2010	.0875	.0875	.0875	.0875	.35
2011	.125	.125	.125	.125	.50
2012	.1625				
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Caremark ought to continue posting impressive earnings growth this year. The drug provider reported an 11% share-net advance in the fourth quarter of 2011, thanks to particular strength in the Pharmacy Services business. Indeed, sales there jumped more than 32%, owing to its long-term contract with Aetna and contributions from Universal American's Medicare prescription drug business. And now a new door has been opened by the split between Walgreen and Express Scripts. Unable to come to a compromise on reimbursement, Walgreen will no longer be the exclusive prescription provider for Express' patients. CVS' size and scope give it a leg up in attracting a fair share of these customers. Although gross margin pressures, and the ramp-up of generics scheduled to hit the market in the second half of the year, ought to pinch profits, we look for margins to stabilize a bit now that the kinks associated with the Caremark merger look to be in the rearview mirror.

Share buybacks are being used to **boost the bottom line.** The company retired 65 million shares in 2011, and

another \$3 billion earmarked for repurchases this year. Although management may choose to use some of these funds to reduce debt or perhaps reenter the M&A market, we suspect that repurchases will help produce a 15%-20% share-net gains this year and next.

Wall Street has taken notice. The stock is up roughly 20% in price since our December report. It is currently ranked 2 (Above Average) for Timeliness, based on the earnings power we suspect over the next six to 12 months.

This stock is a standout for the longer term, too. Despite the recent run-up in price, CVS still holds above-average 3- to 5-year appreciation potential. Company fundamentals and strong cash flow generation should support management's objective to up the payout ratio to 25%-30% by mid-decade, thus adding to its total return appeal. Meanwhile, CVS stock is ranked 1 (Highest) for Safety and scores very favorable marks for other performance in-dicators. We think that investors will be hard-pressed to find a better investment on a risk-adjusted basis. March 23. 2012

(A) From cont. oper.; based on diluted shares. Excl. net nonrecurring items: '01, (56¢); '05, (7¢); '06, 3¢; '08 (17¢); '09, 8¢; '10 (18¢); '11 (23¢). Exludes amortization as of 2008. May plan avail. May not add due to rounding. (C) In

not add due to rounding. Next egs. report due mill., adj. early May. (B) Dividends are historically paid in early Feb., May, Aug., Nov. ■ Div'd reinvest.

mill., adj. for stk. splt. **(D)** Merged with Caremark, 3/07. **(E)** Includes intangibles of \$36.3 billion or \$27.99 a share as of 12/31/11.

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

Andre J. Costanza

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