IMELINES AFETY ECHNICA ETA 1.00 2016-1	3	New 7/27		High: Low:	22.0 10.9	19.7 11.7	17.1 12.9	17.0	18.2	17.0	16.8	11.8	14.3	126	40.0	44.0					
ECHNICA			/90				12.5	13.0	14.6	12.1	7.1	4.9	14.3	13.6 7.1	10.6 7.8	11.8 10.4				Price 2017	
ETA 1.00	AI .5			11	NDS .0 x "Cash	Flow" p s	h														64
		Raised 3	/1/13	3-for-2 sp	elative Pric ilit 2/01	e Strength															48
		= Market)	ONS	Options: ' Shaded	yes <i>areas indi</i>	cate recess	ions														40
Prie		Ai	nn'l Total Return																		-24
igh 35		200%)	31%	H _{IIIII} I					ս կվել,				\sim								20 16
ow 25 nsider D		15%) ons	20%			μľ' .	ייווויייי			there is a second s											-12
	M J 1 1	J A S 0 0 0	O N D 0 0 0	••••	·									 	լլ _ա րող						8
	0 0	0 0 0	001		~	•••••	••••					կլլյի		11	•			-			_6
stitutio		000 Decision					•••	••••••••	••••••••									% TO	T. RETUR THIS \	N 1/13 /L ARITH.*	
Buy	1 Q2012 164	202012 182	3Q2012 177	Percent shares	t 30 - 20 -					Lub		t <u></u> 	† 		ulli			1 yr.	STOCK 17.5	INDEX 16.8	+
o Sell Ild's(000) 61	189	195	204 573294	traded	40	սուսու		սորությո										3 yr. 5 yr.	-0.3 -3.3	54.1 58.6	-
	1998	1999	2000	2001	2002	2003	2004	2005		2007	2008		2010	2011		2013	2014	-	je line pu	JB. LLC 1	16-18
5.11	5.51	6.32	7.47	7.24	7.11	7.52	8.32	9.52	11.60	13.42	14.90	13.93	16.19	20.27	23.40	24.70	25.50		es per sh		31.
.69 .41	.87 .55	.97 .59	1.20 .79	.95 .51	.71 .24	.86 .36	.95 .38	1.18 .57	1.41 .72	1.40 .61	1.21 .40	1.02	1.58 .73	1.35	1.73 .56	2.10 .95	2.25 1.10		low" per s s per sh ^A		2.0 1.
.01	.01	.03	.75	.02	.02	.02	.02	.02	.02	.01	.40	.13	.02	.43	.00	.04	.04		ecl'd per		، ا ا
6.44	7.59	9.14	10.54	11.61	12.17	13.36	15.19	16.22	17.69	20.63	21.45	21.39	21.87	23.84	26.70	27.00	28.00		quipment		30.
2.69 46.57 7	3.17 755.78	3.79 749.14	4.56 756.24	5.24 766.77	5.69 776.66	6.40 789.39	7.04	8.38 796.44	8.23 783.31	9.45 734.80	6.69 739.99	7.36	8.34 747.43	8.90 772.56	9.57 730.32	10.55 725.00	11.60 725.00		lue per sh n Shs Out		15. 725.
13.5	16.1	21.1	19.0	35.8	NMF	44.8	39.2	25.9	22.9	24.2	31.6	41.8	17.0	24.2	16.0	Bold fig			'I P/E Rat		20
.78	.84	1.20	1.24	1.83	NMF	2.55	2.07	1.38	1.24	1.28	1.90	2.78	1.08	1.52	1.01	Value	Line nates	Relative	P/E Ratio		1.
.2%	.1%	.1%	.1%	.1%	.1%	.1%	.1%	.1%	.1%	.1%	.2%	.2%	.2%	.2%	.2%	esun	lates	•	'l Div'd Yi	eld	.2
APITAL S			is of 12/3	1/12 Yrs \$2000) mill	5937.0	6530.0	7584.0	9086.0	9861.0	11023	10350	12104	15658	17088	17900	18500	Revenue	. ,		230
T Debt \$2				st \$140 m		66.8% 14.6%	69.5% 15.1%	70.7%	66.8% 15.9%	72.6% 10.4%	71.2% 11.2%	76.0% 8.9%	79.3% 14.6%	80.9% 9.9%	80.3% 9.5%	80.5% 12.0%	80.5% 12.5%	Load Fa	g Margin		81.0 13.0
						384.0	431.0	469.0	515.0	555.0	599.0	616.0	628.0	715.0	844.0	850	855		ation (\$mi	II)	9
				(29% of	f Cap'l)	298.0	313.0	469.0	592.0	471.0	294.0	140.0	550.0	330.0	421.0	690	790	Net Prof			11
Leases, Uncapitalized Annual rentals \$688.0 mill.						37.5% 5.0%	36.0% 4.8%	40.2%	36.8% 6.5%	38.2% 4.8%	39.3% 2.7%	31.7%	38.3% 4.5%	40.9%	38.5% 2.5%	39.0% 3.9%	39.0% 4.3%	Income Net Prof			39.0 5.0
No Defined Benefit Pension Plan						1332.0	1700.0	1394.0	1567.0	2050.0	3541.0	3325.0	2875.0	3107.0	2883.0	2800	2800		rm Debt (\$mill)	28
fd Stock	None					5052.0	5524.0	6675.0	6449.0	6941.0	4953.0	5466.0	6237.0	6877.0	6992.0	7650	8400	Shr. Equ	ity (\$mill)		113
Common Stock 728,096,579 shs. as of 2/4/13					5.3%	4.9%	6.5%	8.1%	5.9%	4.1%	2.5%	6.7%	4.1%	4.5%	7.5%	8.0%		n Total C		9.0	
MARKET CAP: \$8.5 billion (Large Cap)						5.9% 5.6%	5.7% 5.4%	7.0%	9.2% 9.0%	6.8% 6.6%	5.9% 5.7%	2.6%	8.8% 8.6%	4.8%	6.0% 5.3%	9.0% 8.5%	9.5% 9.0%		n Shr. Eq I to Com I		10.0 10.0
		TION	2010	2011 12	2/31/12	5%	4%	3%	2%	3%	4%	9%	2%	4%	5%	4%	4%		s to Net P		3
(\$MILL.) ash Ass	sets	:	3538	3144	2970				Airlines is										Ownership		
leceivabl		Cst)	195 243	299 401	332 469				les and the short-h										.P Manag rs less		
Other 303 501 456 Current Assets 4279 4345 4227					common hub-and-spoke model. Acquired AirTran 5/11. At									T.Rowe Price, 6.7%; officers and directors, less than 1% (4/1: proxy). Chairman/CEO/President: Gary Kelly. Incorporated: TX. Ad							
Accts Payable 739 1057 1107								ties; oper additional				dress: P.O. Box 36611, 2702 Love Field Drive, Dallas, TX 75235 Tel.: 214-904-4000. Internet: www.southwest.com.									
ebt Due Other	9		505 2061	644 2832	271 3272	,	,		lines	,									nally,	the c	
Current Li	.iab.		3305	4533	4650				The to										iy bac		
NNUAL I		6 Past 10 Yrs.		st Est'd	'09-'11 '16-'18	over	the	year-	earlier	ໍ figເ	ıre, t	hanks	s to	whicl	h wou	ld als	o boos	st sha	re ear	nings	s. Al
of change (per sh) 10 Yrs. 5 Yrs. to '16-'18 Revenues 9.0% 11.5% 9.5% "Cash Flow" 2.5% 2.0% 11.5%														things considered, we look for revenues and share earnings to grow around 5% and							
Cash Flow 2.5% 2.0% 11.5% Earnings -3.5% -4.0% 19.5% Dividends 2.0% .5% 11.0%					the AirTran acquisition. Meanwhile, the									70%, respectively, in 2013.							
ook Valu		2.0 6.0		5% 11 0% 9	1.0% 9.5%				factor										inte		
Cal-	QUAR	TERLY RE	VENUES (\$ mill.)	Full				ord le ced p										rece rece		
			Sep.30		Year				everal										mers		
		3168 4136			12104 15658				r yield										mpan		
2012 39	991	4616	4309	4172	17088				vailabl , owin										irline eratior		
	100 1300	4800 4900	4500 4700		17900 18500	turir	ig an	d mai	intena	nce o	osts 1	relate	d to	reach	ning la	abor a	green	nents,	and c	ombi	nin
Cal-			PER SHAR		Full				fleet										ms. S		
			Sep.30		Year				iting n evenue										ax an is yea		cos
2010	.03	.29	.26	.15	.73				earnin					Štoc	k rep	ourch	ases	rema	in`a	focus	
2011 2012 0	.03 d.02	.15 .36	.15 .13	.09 .09	.43 .56				ously										ired n		
2013	.05	.40	.30	.20	.95				this y kluste										past y ently		
2014	.10	.45 יוס ע ובד	.30	.25 MID B	1.10				with										ion fr		
Cal-	QUAR Aar.31		VIDENDS F Sep.30		Full Year	caus	ed the	e load	facto	r to i	narrov	v. Des	spiťe	millio	on to S	\$1 bill	lion.				
ndar∣M	.009	.005	.005		.02				iues sł istome										are r rice j		
	.009						a 119														
2009	.009	.005	.005		.02	whic	h has	; been	met	with	a stro	ong in	iitial	ance	. Tha	t said	1, LU	V has	s wide	reco	ver"
2009 2010 2011	.009 .009	.005	.005		.02	respo	onse.		over, a	s acq	uisiti	on-rela	ated	poter	ntial o	ver th	ie pull		wide) 16-20	18.	
2009 2010 2011 2012 2013	.009 .009 .009 .020	.005 .010	.005 .010		.02 .03	respo cost	onse. syner	Moreo gies a		s acq alized	uisitio , the	on-rela opera	ated iting	poter Simo	ntial o In E. S	ver th Shnay	ne pull <i>rder</i>	l to 20	16-20	18. ch 1,	

Cludes nonrecurring gains/(losses): '01, 12¢; outstanding shares. Next earnings report due (C) In millions, adjusted for stock split.
'05, 7¢; '06, (11¢); '07, 23¢; '08, (16¢); '09, | late April.
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