

software. It develops and sells software products for a wide range of computing environments in consumer and enterprise markets. Hardware products include the Xbox video game console and Surface laptops. Revenue sources in fiscal 2020: Productivity & Business Processes, 32%; Intelligent Cloud, 34%; More Personal Com-

Group, 8.2%; BlackRock, Inc., 6.8%. (10/20 proxy). Chairman: John W. Thompson. CEO: Satya Nadella. Incorporated: Washington. Addr.: One Microsoft Way, Redmond, Washington 98052-6399. Telephone: 425-882-8080. Internet: www.microsoft.com.

Nuance Communications. Nuance is a

leader in voice recognition, language un-

derstanding, and machine learning, and

has been successful applying its technol-

ogy in healthcare and cross-industry en-

terprise AI. For its part, Microsoft sees a

large opportunity for the combination in

its cloud services aimed at healthcare, al-

lowing it to more fully participate in that

industry's efforts to reduce costs and im-

prove outcomes. The all-cash offer, valued

at \$19.7 billion, should close by the end of

to acquire

Microsoft has agreed

ANNUAL RATES Past Est'd '18-'20 Past 10 Yrs. to '24-'26 of change (per sh) 5 Yrs. Revenues "Cash Flow 9.5% 11.5% 9.5% 14.0% 11.5% 12.0% 10.0% 14.0% 12.5% 11.5% 14.5% 9.0% Earnings Dividends Book Value 11.0% 5.5% 15.0% QUARTERLY REVENUES (\$ mill.) A Fiscal

175552

9382 5516

21846

69420

181915

12530 3749

36000 20031

72310

165614

13412

8051

30083

20647

72193

Current Assets

Accts Payable Debt Due

Current Liab

Unearned Revenue Other

Full Fisca Year Year Ends Sep.30 Dec.31 Mar.31 Jun.30 24538 28918 26819 30085 2019 29084 32471 30571 33717 125843 33055 36906 35021 38033 43015 2020 43076 165900 2021 41706 43964 2022 42000 47750 46250 48500 184500 Fiscal Year Ends EARNINGS PER SHARE AB Full Sep.30 Dec.31 Mar.31 Jun.30 2018 .84 .96 .95 1.13 3.88 2019 1.14 1.10 1.14 1.37 4.75 2020 1.38 1.51 1.40 1.46 5.76 2021 1.82 2.03 1.95 1.90 7.70 2.00 2.20 2.00 2022 2.10 QUARTERLY DIVIDENDS PAID E Cal-Full Mar.31 Jun.30 Sep.30 Dec.31 Year endar 2017 .39 .39 1.62 2018 .42 .42 .42 .46 1.72 2019 .46 .46 .46 .51 1.89 .51 .51 2020 .56 2021 .56

Microsoft posted good financial results for its fiscal third quarter. (Years end June 30th.) The momentum that was established in the last six quarters held forth in the March period, keeping revenues and earnings on a rapid upward trajectory and benefiting from dynamic performances from the company's commercial business and the move to cloud services. In addition, most of the important performance metrics continued showing improvement in the fiscal third quarter, making the financial report another good read. Meanwhile, revenue growth from the Azure platform remained rapid, advancing 50% and extending the strong performance from the December period. The upward trend in consumption-based services was again a positive factor in this regard, underpinning the demand for Azure and related services and the prospects that the platform will continue expanding at a fast pace. Elsewhere, Microsoft 365 remained on the advance, as the collaboration features in Teams lever off the large base. Finally, the third quarter set the stage for a strong finish to fiscal 2021 and continued

the calendar year (subject to regulatory approvals and customary closing conditions). Nuance is slated to become part of the Intelligent Cloud business segment. What about Microsoft stock? As we have mentioned previously, the company's prospects have not gone unnoticed, with the shares continuing to be accorded a generous relative valuation since our early-February report. Although a growing dividend and the ongoing stock repurchase program are certainly supportive, new commitments to this high-quality equity are best made carefully. Charles Clark May 7, 2021

(A) Fiscal year ends June 30th.
(B) Diluted earnings. Quarters may not add to total. Excl. nonrec. items: '05, d4¢; '12, d72¢; '13, d7¢; '15, d\$1.17; '16, d70¢; '17, d37¢;

18, d\$1.75; late July. **(C)** In mill. **(D)** Includes intangibles. In fiscal 2020: \$43.4

growth in fiscal 2022.

'19, d33¢. Next earnings report (E) Dividends historically paid in March, June, Sept., and Dec. ■Dividend reinvestment plan

Company's Financial Strength Stock's Price Stability A++ 100 Price Growth Persistence **Earnings Predictability** 95